

PRCF - Organizational Structure

Business Operations

- Administration
- Planning
- Financial
- Sales & Marketing
- Reservations
- Technology

Commercial Operations

- Amphitheatre
- Convention Center
- Golf Courses
- Cemetery
- HoHoKam/Fitch
- Adult Sports
- Park Maintenance

Recreation Program Operations

- Adaptive Programs
- Recreation Programs
- Aquatics Programs
- Recreation Facilities
- Park & Aquatics Maintenance

CEMETERY OPERATIONS

PARKS, RECREATION & COMMERCIAL FACILITIES

CEMETERY

PRO-FORMA

	Revenue	Expense			Direct Cost Recovery		
Fiscal Year	Sales and Services	Operations & Maintenance	Capital Outlay	Total Expenses	Profit & (Loss)	Cost Recovery %	Fund 430 Balance
04-05	\$1,030,666	\$825,365	\$60,037	\$885,402	\$145,264	116.4%	\$5,857,816
05-06	\$1,149,344	\$744,650	\$16,382	\$761,032	\$388,312	151.0%	\$6,302,904
06-07	\$1,276,280	\$756,256	\$70,216	\$826,472	\$449,808	154.4%	\$6,969,490
07-08	\$1,313,000	\$963,071	\$320,000	\$1,283,071	\$29,929	102.3%	\$7,311,356
08-09	\$1,352,390	\$1,015,161	\$0	\$1,015,161	\$337,229	133.2%	\$8,098,159
09-10	\$1,421,754	\$1,049,676	\$0	\$1,049,676	\$372,078	135.4%	\$8,878,379
10-11	\$1,467,115	\$1,085,365	\$60,000	\$1,145,365	\$321,750	128.1%	\$9,641,467
24-25	\$873,250	\$1,189,429	\$0	\$1,189,429	(\$316,179)	73.4%	\$25,130,712

GOLF OPERATIONS

	Revenue	Expense				Direct Cost Recovery	
Fiscal Year	Total Revenue	Operations & Maintenance	Capital Outlay	Debt Service	Total Expense	Profit/(Loss)	Cost Recovery %
04-05	\$2,329,040	\$1,668,410	\$170,362	\$57,926	\$1,896,698	\$432,342	122.8%
05-06	\$2,534,837	\$1,779,761	\$40,703	\$56,850	\$1,877,314	\$657,523	135.0%
06-07	\$2,653,000	\$1,893,447	\$71,500	\$59,894	\$2,024,841	\$628,159	131.0%
07-08	\$2,604,200	\$2,104,919	\$158,400	\$60,770	\$2,324,089	\$280,111	112.1%
08-09	\$2,643,263	\$2,214,520	\$310,000	\$140,031	\$2,664,551	(\$21,288)	99.2%
09-10	\$2,682,912	\$2,289,814	\$160,000	\$201,651	\$2,651,465	\$31,447	101.2%
10-11	\$2,723,156	\$2,367,667	\$50,000	\$229,110	\$2,646,777	\$76,378	102.9%
11-12	\$2,764,003	\$2,448,168	\$175,000	\$85,935	\$2,709,103	\$54,900	102.0%

HOHOKAM STADIUM & FITCH SPORTS COMPLEX

CITY OF MESA - PARKS, RECREATION & COMMERCIAL FACILITIES

HOHOKAM STADIUM / FITCH COMPLEX

PRO-FORMA

Fiscal Yr*	Revenue					Expense				Direct Cost Recovery	
	City- Spring Training	Contributions (Bed Tax)	Sponsor ships	Misc Revenue	Total Net Revenue	Operations & Maintenance	Capital Outlay	Debt Service	Total Net Expense	Profit (Loss)	Cost Recovery %
04-05	\$695,196	\$100,000	\$0	\$150,986	\$946,181	\$1,891,902	\$57,432	\$234,901	\$2,184,235	(\$1,238,054)	43.3%
05-06	\$684,911	\$100,000	\$0	\$202,561	\$987,472	\$1,735,164	\$51,500	\$341,141	\$2,127,805	(\$1,140,333)	46.4%
06-07	\$876,519	\$100,000	\$173,500	\$112,500	\$1,262,519	\$1,682,239	\$173,500	\$398,800	\$2,254,539	(\$992,020)	56.0%
07-08	\$894,049	\$100,000	\$120,000	\$128,000	\$1,242,049	\$1,757,402	\$180,000	\$398,800	\$2,336,202	(\$1,094,153)	53.2%
08-09	\$911,930	\$100,000	\$120,000	\$133,000	\$1,264,930	\$1,740,571	\$168,522	\$1,729,983	\$3,639,076	(\$2,374,146)	34.8%
09-10	\$930,169	\$100,000	\$120,000	\$135,660	\$1,285,829	\$1,799,750	\$257,500	\$1,898,667	\$3,955,917	(\$2,670,088)	32.5%
10-11	\$948,772	\$100,000	\$120,000	\$138,373	\$1,307,146	\$1,860,942	\$261,182	\$2,029,000	\$4,151,124	(\$2,843,978)	31.5%
11-12	\$967,748	\$100,000	\$120,000	\$141,141	\$1,328,888	\$1,924,214	\$264,938	\$1,374,000	\$3,563,152	(\$2,234,263)	37.3%
12-13	\$987,103	\$100,000	\$120,000	\$143,963	\$1,351,066	\$1,989,637	\$500,000	\$937,333	\$3,426,970	(\$2,075,904)	39.4%

CONVENTION CENTER AND AMPHITHEATRE

PARKS, RECREATION & COMMERCIAL FACILITIES

CONVENTION CENTER / AMPHITHEATRE

PRO-FORMA

Fiscal Year	Revenue				Expense			Cost Recovery	
	MCVB (Bed Tax)	Sponsorships / Ticketing	Conv/Amphi Revenue	Total Revenue	Operations & Maintenance	Capital Outlay*	Total Expense	Profit & (Loss)	Cost Recovery %
04-05	\$0	\$0	\$2,555,202	\$2,555,202	\$2,778,085	\$47,715	\$2,825,800	(\$270,598)	90.4%
05-06	\$0	\$0	\$3,729,208	\$3,729,208	\$3,466,017	\$11,420	\$3,477,437	\$251,771	107.2%
06-07	\$200,000	\$50,000	\$3,330,000	\$3,580,000	\$3,563,825	\$250,000	\$3,813,825	(\$233,825)	93.9%
07-08	\$200,000	\$88,000	\$3,586,000	\$3,874,000	\$4,024,449	\$536,157	\$4,560,606	(\$686,606)	84.9%
08-09	\$200,000	\$88,000	\$3,588,000	\$3,876,000	\$3,976,795	\$805,643	\$4,782,438	(\$906,438)	81.0%
09-10	\$200,000	\$88,000	\$3,695,640	\$3,983,640	\$4,112,006	\$288,000	\$4,400,006	(\$416,366)	90.5%
10-11	\$200,000	\$88,000	\$3,824,987	\$4,112,987	\$4,251,814	\$288,000	\$4,539,814	(\$426,827)	90.6%
11-12	\$200,000	\$88,000	\$3,958,862	\$4,246,862	\$4,396,376	\$288,000	\$4,684,376	(\$437,514)	90.7%