

Mesa Cemetery Proforma

Fiscal Year	Revenue	Expenses	Cost Recovery				Perpetual
	Sales & Services	Total Expenses	O & M Profit & Loss	%	Program Profit & Loss	%	Care Fund Ending Balance
			Total Sales & Services (-) O&M (-) Capital		Total Sales & Services (-) Total Expenses		
05-06	\$1,149,344	\$1,003,024	\$388,312	151.0%	\$146,320	114.6%	\$6,449,224
06-07	\$1,155,774	\$1,096,276	\$261,198	129.2%	\$59,498	105.4%	\$6,946,221
Budgeted 07-08	\$1,436,746	\$1,525,681	\$153,675	112.0%	(\$88,935)	94.2%	\$7,232,404
Projected 07-08	\$1,075,545	\$1,069,440	\$202,331	123.2%	\$6,105	100.6%	\$7,657,949
Budgeted 08-09	\$1,284,529	\$1,277,096	\$195,333	117.9%	\$7,433	100.6%	\$8,069,313
09-10	\$1,323,065	\$1,285,212	\$232,141	121.3%	\$37,853	102.9%	\$8,530,480
10-11	\$1,362,757	\$1,337,209	\$226,442	119.9%	\$25,547	101.9%	\$9,000,804

Perpetual Care Fund at Build Out FY 2024-25 Estimated to be Over \$28M

Convention Center /Amphitheatre Proforma

Fiscal Year	Total Revenue	Total Expense	Cost Recovery			
			Direct O & M Profit & Loss	%	Total Program Profit & Loss	%
05-06	\$3,729,208	\$4,578,263	\$251,771	107.2%	(\$849,055)	81.5%
06-07	\$4,745,577	\$5,802,506	\$173,412	103.8%	(\$1,056,929)	81.8%
Budgeted 07-08	\$4,762,000	\$6,376,000	\$64,513	101.4%	(\$1,614,000)	74.7%
Projected 07-08	\$4,447,000	\$5,573,566	\$165,646	103.9%	(\$1,126,566)	79.8%
08-09	\$4,577,500	\$6,501,657	(\$717,130)	86.5%	(\$1,924,157)	70.4%
09-10	\$4,706,185	\$6,067,678	(\$223,428)	95.5%	(\$1,361,493)	77.6%
10-11	\$4,838,731	\$6,264,188	(\$248,697)	95.1%	(\$1,425,457)	77.2%

Golf Courses Proforma

Fiscal Year	Total Revenue	Total Expense	Cost Recovery				Debt Service
			O & M Profit & Loss	%	Program Profit & Loss	%	
			Total Revenue (-) O&M (-) Capital		Total Revenue (-) Total Expenses		
05-06	\$2,537,807	\$2,278,568	\$717,345	139.4%	\$259,239	111.4%	\$56,850
06-07	\$2,465,195	\$2,283,972	\$604,707	132.5%	\$181,223	107.9%	\$60,770
Budgeted 07-08	\$2,638,000	\$2,967,842	\$394,131	117.6%	(\$329,842)	88.9%	\$60,770
Projected 07-08	\$2,350,820	\$2,600,720	\$401,676	120.6%	(\$249,900)	90.4%	\$60,567
08-09	\$2,673,000	\$3,171,305	\$103,996	104.2%	(\$598,305)	81.1%	\$140,031
09-10	\$1,622,645	\$2,034,322	\$133,785	109.0%	(\$411,677)	79.8%	\$201,651
10-11	\$1,646,385	\$1,988,049	\$222,344	115.6%	(\$341,664)	82.8%	\$229,110