

## MEETING MINUTES

Office of Economic Development  
Economic Development Advisory Board  
Accelerator Subcommittee  
6113 South Kent Street  
Mesa, AZ 85212

Date: January 28, 2014 Time: 7:00 A.M.

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### MEMBERS PRESENT

Steve Shope  
John Schibler  
James Christensen  
Mitzi Montoya

### EX-OFFICIO

NONE

### STAFF PRESENT

Shea Joachim

### MEMBERS ABSENT

Jeff Pitcher (excused)

### GUESTS

Gerri Jordan

#### 1. Chair's Call to Order

Chair Steve Shope called the January 28, 2014 meeting of the Economic Development Advisory Board – Accelerator Subcommittee to order at 7:05 A.M. at 6113 South Kent Street, Mesa AZ 85212.

#### 2. Approval of Minutes

Chair Shope asked for a motion to approve the minutes from the November 21, 2013 meeting.

**MOTION:** Mitzi Montoya moved to approve the minutes as drafted.  
**SECOND:** John Schibler  
**DECISION:** Passed 4-0 with Mr. Pitcher absent.

#### 3. Items from Citizens Present

None.

#### 4. Discuss and possibly take action on a proposal to Jovan Management Services, LLC for participation in LaunchPoint, the Mesa Technology Accelerator.

Mr. Shea Joachim introduced the Jovan Management Services, LLC application to the board. Mr. Joachim then introduced Ms. Gerri Jordan to the board. Ms. Jordan provided an overview of the company, its history, and its intellectual property. Ms. Jordan also presented financial and sales information for 2013 and January 2014.

Mr. Joachim further discussed the opportunity for LaunchPoint to help Jovan Management Services, LLC address some of the major issues with the business. The board expressed some concerns about the current status of the company's financials and its recently

deceased founder. The board directed Mr. Joachim to admit Jovan Management Services, LLC into LaunchPoint for a period of six (6) months with the option of extended participation if progress was being made within the company.

**MOTION:** James Christensen moved to admit Jovan Management Services, LLC into the LaunchPoint program for a period of six (6) months.  
**SECOND:** Mitzi Montoya  
**DECISION:** Passed 4-0 with Mr. Pitcher absent.

5. **Update on LaunchPoint Grand Opening event on December 18, 2013**

Mr. Joachim provided a recap of the grand opening event for LaunchPoint held on December 18, 2013. Mr. Joachim expressed that it was a great event and also thanked the board for their attendance.

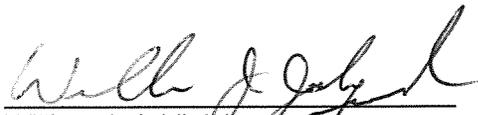
6. **Update on Business Development Activities**

Mr. Joachim provided an overview of several upcoming business development events including the Arizona Commerce Authority Resource Forum, Venture Madness, and ICON event. The board asked Mr. Joachim to provide a list of interested companies at each board meeting.

7. **Adjournment**

Chair Shope adjourned the Board meeting at 8:15 A.M.

Submitted By:



William J. Jabjiniak  
Economic Development Department Director  
(Prepared by Shea Joachim)