

SEPTEMBER 2007 - PRIVILEGE (SALES) AND USE TAX REVENUES

SUMMARY OF CITY OF MESA TRANSACTION PRIVILEGE
LICENSE AND USE TAX REVENUES INCLUDING PENALTIES AND INTEREST

AS REPORTED IN OCTOBER 2007

SEPTEMBER CATEGORIES	2007				2006	Change in Total Revenues From Prior Fiscal Year	
	1.75% Total Revenues	1.2% General Fund	0.3% Street Maintenance	0.25% Quality of Life	1.75% Total Revenues	Amount	Percentage
Utilities	\$1,239,280.38	\$849,774.56	\$212,412.66	\$177,093.16	\$977,678.88	\$261,601.50	26.8%
Communications	331,931.74	227,605.08	56,888.43	47,438.23	334,663.64	(2,731.90)	-0.8%
Publishing	166,712.91	114,311.79	28,545.32	23,855.80	167,703.96	(991.05)	-0.6%
Printing & Advertising	29,585.90	20,287.73	5,071.17	4,228.00	36,188.19	(6,601.29)	-18.2%
Contracting	1,616,965.24	1,106,209.35	254,241.01	256,514.88	1,881,324.26	(264,359.02)	-14.1%
Retail Sales	6,328,279.23	4,338,595.79	1,078,315.86	911,367.58	6,761,100.79	(432,821.56)	-6.4%
Restaurants & Bars	943,059.34	646,645.27	161,545.65	134,868.42	922,195.92	20,863.42	2.3%
Amusements	88,490.96	60,678.16	15,166.46	12,646.34	82,674.04	5,816.92	7.0%
Rentals	1,709,728.61	1,171,289.24	283,396.82	255,042.55	1,560,304.13	149,424.48	9.6%
Miscellaneous	12,234.92	8,389.48	2,097.07	1,748.37	8,470.75	3,764.17	44.4%
TOTALS	\$12,466,270.23	\$8,543,786.45	\$2,097,680.45	\$1,824,803.33	\$12,732,304.56	-\$266,034.33	-2.1%
Budgeted Sales Tax Revenue	13,395,000.00	9,167,000.00	2,137,000.00	2,091,000.00			
Above or (Below) Budget	(\$928,729.77)	(\$623,213.55)	(\$39,319.55)	(\$266,196.67)			

FY TO DATE-4 MONTHS CATEGORIES	FY 07/08				FY 06/07	Change in Total Revenues From Prior Fiscal Year	
	1.75% Total Revenues	1.2% General Fund	0.3% Street Maintenance	0.25% Quality of Life	Total Revenues*	Amount	Percentage
Utilities	\$4,109,878.38	\$2,818,109.81	\$704,128.77	\$587,639.80	\$3,739,094.37	\$370,784.01	9.9%
Communications	1,349,124.69	925,092.96	231,223.41	192,808.32	1,295,002.32	54,122.37	4.2%
Publishing	643,908.58	441,515.11	110,248.84	92,144.63	617,166.54	26,742.04	4.3%
Printing & Advertising	129,102.08	88,523.41	22,111.13	18,467.54	158,526.31	(29,424.23)	-18.6%
Contracting	7,135,371.91	4,871,804.98	1,034,617.02	1,228,949.91	7,077,884.38	57,487.53	0.8%
Retail Sales	26,720,668.76	18,305,339.32	4,426,623.92	3,988,705.52	26,359,568.88	361,099.88	1.4%
Restaurants & Bars	3,758,647.79	2,577,319.92	644,368.53	536,959.34	3,446,942.24	311,705.55	9.0%
Amusements	513,105.04	351,835.73	87,942.64	73,326.67	496,970.82	16,134.22	3.2%
Rentals	6,789,518.30	4,650,292.95	1,116,177.96	1,023,047.39	6,237,070.05	552,448.25	8.9%
Miscellaneous	54,531.01	37,361.47	9,072.47	8,097.07	40,044.29	14,486.72	36.2%
TOTALS	\$51,203,856.54	\$35,067,195.66	\$8,386,514.69	\$7,750,146.19	\$49,468,270.20	\$1,735,586.34	3.5%
Budgeted Sales Tax Revenue	53,785,000.00	37,028,000.00	8,589,000.00	8,168,000.00			
Above or (Below) Budget	(\$2,581,143.46)	(\$1,960,804.34)	(\$202,485.31)	(\$417,853.81)			

LAST 12 MONTHS CATEGORIES	10/06 THRU 9/07				10/05 THRU 9/06	Change in Total Revenues From Prior Fiscal Year	
	1.75% Total Revenues	1.2% General Fund	0.3% Street Maintenance	0.25% Quality of Life	Total Revenues**	Amount	Percentage
Utilities	\$9,410,269.17	\$6,452,292.71	\$1,609,958.49	\$1,348,017.97	\$8,012,016.66	\$1,398,252.51	17.5%
Communications	3,960,428.72	2,715,678.69	678,931.84	565,818.19	3,261,191.52	699,237.20	21.4%
Publishing	1,973,530.83	1,353,168.48	337,528.28	282,834.07	1,841,496.35	132,034.48	7.2%
Printing & Advertising	444,488.06	304,494.62	73,566.31	66,427.13	448,359.05	(3,870.99)	-0.9%
Contracting	21,301,355.36	14,518,441.60	2,859,510.62	3,923,403.14	17,373,425.45	3,927,929.91	22.6%
Retail Sales	84,659,440.83	58,020,687.27	14,237,851.83	12,400,901.73	77,003,542.92	7,655,897.91	9.9%
Restaurants & Bars	11,938,693.03	8,184,359.38	2,028,259.58	1,726,074.07	9,966,630.42	1,972,062.61	19.8%
Amusements	1,460,668.28	1,001,713.70	251,560.17	207,394.41	1,315,792.68	144,875.60	11.0%
Rentals	20,913,301.76	14,321,941.23	3,419,655.38	3,171,705.15	17,011,220.99	3,902,080.77	22.9%
Miscellaneous	177,682.18	121,330.73	25,898.43	30,453.02	73,734.22	103,947.96	141.0%
TOTALS	\$156,239,858.22	\$106,994,108.41	\$25,522,720.93	\$23,723,028.88	\$136,307,410.26	\$19,932,447.96	14.6%

NUMBER OF LICENSES ISSUED	2007		2006		Change in Total Licenses Issued From Prior Fiscal Year	
	Number	Percentage	Number	Percentage	Number	Percentage
Total Licenses as of September 30	23,959		22,561		1,398	6.2%

The tax rate increased to 1.75% effective July 1, 2006.

* The "FY to Date" total revenues amount for FY 06/07 includes one month at 1.5% and three months at 1.75%.

** The "Last 12 Months" total revenues amount for 10/05-9/06 includes nine months at 1.5% and three months at 1.75%.

Local General Business or BOP Licenses

MUNICIPALITY	APPLICATION FEE	ANNUAL FEES
Glendale	\$50	\$50
Peoria	\$20	\$55
Scottsdale	\$12	Fee based on number of employees: 0-2 employees \$50 3-7 employees \$75 8-11 employees \$100 12-25 employees \$125 26-100 employees \$150 101-200 employees \$175 201& over employees \$200

Local TPT Licensing Fees

MUNICIPALITY	APPLICATION FEE	ANNUAL FEE	LATE FEE
Mesa	\$50	n/a	n/a
Chandler	\$15	\$50	\$75
Glendale	\$50	\$50	\$75
Peoria	\$20	\$50	\$10
Phoenix	\$20	\$50	\$75
Scottsdale	\$12	\$50	\$75
Tempe	\$20	\$10 – \$50	\$15

Current Fees/Comparison

City	500 acres	3000 acres
Mesa	\$17,244	\$44,744
Chandler	\$13,000	\$75,500
Peoria	\$39,500	\$50,000*
Phoenix	\$29,185	\$151,685
Scottsdale	\$29,633	\$84,333

*capped at \$50,000, calculated amount would be \$98,500