Exhibit 3: Tom and Janet Ikeda Theater:
Valley Theater Rate Comparisions
****DRAFT****

	IKEDA 1600 Seats		ORPHEUM 1348 Seats		MONDAVI 1800 Seats		CHANDLER 1500 Seats	
	NON-PROFIT	COMMERCIAL	NON-PROFIT	COMMERCIAL	NON-PROFIT	COMMERCIAL	NON-PROFIT	COMMERCIAL
RENT	$2,025 vs 5%	$2,700 vs 5%	$1,190	$1,400	$1,750 vs 10%	$2,000 vs 10%	$1,200	$1,600
SECURITY	N/A	N/A	$480.00	$480.00	AT COST	AT COST	$28/HR MIN.	$28/HR MIN.
FOH MNGR	Included	Included	N/A	N/A	$500	$500	N/A	
USHERS	Included	Included	$475.92	$475.92	$500	$750	N/A	
CUSTODIAL	Included	Included	N/A	N/A	N/A	N/A	$12/HR	$12/HR
FIRE WATCH	N/A	N/A	N/A	N/A	N/A	N/A	$50/HR MIN.	$50/HR MIN.
BXO	Included	Included	6% vs. $750	6% vs. $750	6% OR $1/TIX	6%	.10/tix	.10/tix
Credit Card fees	Going rate	Going rate	Included above	Included above	Going rate	Going rate	Included above	Included above
TECH DIRECTOR	Included	Included			$31/HR	$31/HR	$18/HR	$18/HR
HEADS	TBD	TBD	$300	$300	$8/HR STUDENT	$8/HR STUDENT		
LABOR	TBD	TBD						
TOTALS	$2,025 vs 5% + Tech	$2,700 vs 5% + Tech	$3,195.92	$3,405.92	$2,750 vs 10% + Tech + BXO (6%)	$3,250 vs 10% + Tech + BXO (6%)	$1,200 + Tech + BXO + Fire Watch + Custodial + Security	$1,600 + Tech + BXO + Fire Watch + Custodial + Security

Exhibit 4: Virginia G. Piper Repertory Theater:
Valley Theater Rate Comparisions
****DRAFT****

	PIPER 550 Seats		SCA 773 Seats	
	NON-PROFIT	COMMERCIAL	NON-PROFIT	COMMERCIAL
RENT	$1,235 vs. 5%	$1,645 vs. 5%	$950	$1,200
FACILITY REP	Included	Included	$25/HR	$25/HR
SECURITY	N/A	N/A	$14/HR	$14/HR
FOH MNGR	Included	Included	$25/HR	$25/HR
FOH STAFF	Included	Included	$120/event	$120/event
CUSTODIAL	N/A	N/A	$35-$200/event	$35-$200/event
FIRE WATCH	N/A	N/A	N/A	N/A
BXO	Included	Included	$250 + 6%	$250 + 6%
Credit Card fees	Going rate	Going rate	Included above	Included above
FACILITY FEES				
TECH DIRECTOR	Included	Included		$25/HR
HEADS	TBD	TBD	$23/HR	$23/HR
LABOR	TBD	TBD	$20/HR	$20/HR
TOTALS	$1,235 vs. 5% + Tech	$1,645 vs. 5% + Tech	$1,320 + 6% + Tech + Fac. Rep + Custodial	$1,570 + 6% + Tech + Fac. Rep + Custodial

Exhibit 5: Nesbitt/Elliot Playhouse:
Valley Theater Rate Comparisions
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	PLAYHOUSE 200 Seats		MAC THEATRE 152 Seats	
	NON-PROFIT	COMMERCIAL	NON-PROFIT	COMMERCIAL
RENT	$544 vs 5%	$725 vs 5%	$348	$500
SECURITY	N/A	N/A	N/A	N/A
FOH MNGR	Included	Included	Included	Included
USHERS	Included	Included	Included	Included
CUSTODIAL	N/A	N/A	N/A	N/A
FIRE WATCH	N/A	N/A	N/A	N/A
BXO	Included	Included	N/A	N/A
Credit Card fees	Going rate	Going rate	N/A	N/A
TECH DIRECTOR	Included	Included	Included	Included
HEADS	TBD	TBD	N/A	N/A
LABOR	TBD	TBD	$8 - $13/hr	$8 - $13/hr
TOTALS	$544 vs 5% + Tech	$725 vs 5% + Tech	$348 + Tech	$500 + Tech

Exhibit 6: Anita Cox Farnsworth Studio Theater:
No Comparable Valley Theater
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	FARNSWORTH 99 Seats	
	NON-PROFIT	COMMERCIAL
RENT	$280 vs 5%	$375 vs 5%
SECURITY	N/A	N/A
FOH MNGR	Included	Included
USHERS	Included	Included
CUSTODIAL	Included	Included
FIRE WATCH	N/A	N/A
BXO	Included	Included
Credit Card fees	Going rate	Going rate
TECH DIRECTOR	Included	Included
HEADS	TBD	TBD
LABOR	TBD	TBD
TOTALS	$280 vs 5% + Tech	$375 vs 5% + Tech