

**MEETING MINUTES**  
**Office of Economic Development**  
**Economic Development Advisory Board**

**VIRTUAL PLATFORM**  
**57 E. 1<sup>st</sup> Street**  
**Lower Level Council Chambers**  
**Mesa, AZ 85201**

**Date: May 5, 2020 Time: 7:30 A.M.**

---

**MEMBERS PRESENT**

Natascha Ovando-Karadsheh, Chair  
Jim Kasselman, Vice Chair  
Rich Adams  
Brian Campbell  
Deb Duvall (By Phone)  
Matt Likens  
Christopher Nickerson  
Dominic Perry  
Brad Wilson (By Phone)

**EX-OFFICIO**

Mayor John Giles (Excused)  
Chris Brady, City Manager  
Sally Harrison  
Jeffrey Pitcher  
Jim Kalberer (for Dan Olson)

**STAFF PRESENT**

William Jabjiniak  
Jaye O'Donnell  
Maribeth Smith  
David Packard

**GUESTS PRESENT**

Councilmember Jen Duff

*The Economic Development Advisory Board meeting was conducted via virtual conferencing platform with options for the public to participate/listen as posted in the meeting agenda.*

**1. Chair's Call to Order**

Chair Natascha Ovando-Karadsheh called the Economic Development Advisory Board meeting to order at 7:30 a.m.

**2. Items from Citizens Present – None.**

**3. Approval of Minutes from the March Board Meeting**

Chair Ovando-Karadsheh called for a motion to approve the minutes from the March meeting.

Brian Campbell moved to approve the March 3, 2020 minutes as presented; seconded by Christopher Nickerson. Upon tabulation of votes, it showed:

AYES – Ovando-Karadsheh, Kasselman, Adams, Campbell, Likens, Nickerson, Perry

NAYS – None

Chair Ovando-Karadsheh declared the motion carried by unanimous vote.

**4. COVID-19 Update**

City Manager Chris Brady reported on the impacts of the pandemic in the City of Mesa. Much like any major employer, it has been a huge adjustment for the City of Mesa. Many city employees are working from home, except for essential personnel such as police and fire. Mr. Brady noted that city essential employees also include the men and women who pick up the trash, maintain the streets, and keep the water and sewer systems and energy and gas services going.

The health of all city employees who are out there working every day is important and steps have been taken to make sure they are protected and safe. The City quickly understood that this pandemic was having a significant effect across the board and created the Mesa CARES team. The Federal government set up the Coronavirus Aid, Relief, and Economic Security (CARES) Act to provide funding to assist businesses and governments in their response to the pandemic. Many city employees who had been working at libraries and park facilities have been repurposed to work in the Mesa CARES call center. With the help of the Chamber of Commerce and other partners, that team has been able to contact over 4,000 businesses and residents within a couple of weeks. A survey was conducted to determine how they were being most impacted by the pandemic and what their biggest concerns were. The survey results showed that the number one priority was food security or access to food. There were also concerns about public safety and making sure that police and fire services were still available. Additional concerns were access to household cleaning supplies, assistance with rent, utilities and unemployment insurance, and mental health.

A couple weeks later, the City was notified that it would receive a significant amount of funds from the federal government to assist with the impacts from COVID-19. As a result, the City was able to take that needs assessment and create various programs to distribute those funds to the community. The City worked with the United Food Bank, Mid-Western Food Bank, and many of our non-profits to distribute food throughout the community. Much of the Parks and Recreation Department has been converted to help distribute food through these programs. The Mesa Convention Center has been converted into a food distribution center with drive-through services on Wednesdays and Fridays. These programs are ongoing and will continue to expand. Restaurants will be activated to provide meals for staff at hospitals and assisted living facilities. A second program was set up by the City to make sure our public safety folks have all the Personal Protective Equipment (PPE) that they need. We are also looking at providing antibody testing. There is a lot of concern among these employees about their immune systems as well as protecting their families. Jaye O'Donnell will review the Small Business Assistance Program that rolled out over the last couple weeks. The City is also looking at ways to help residents that are having a hard time paying their rent or utilities. The City is working on another program to help the homeless find shelter to avoid congregating or camping out in close proximity to each other.

#### **BOARD QUESTIONS:**

Jim Kasselmann asked about the expected longevity for these programs.

Mr. Brady noted this was a unique program in that the City received funds from the federal government deposited into our bank account before we had any direction on how it was to be spent. Last night, we received another three pages of guidance and we continue to work through all of that. We can spend those funds on eligible expenses beginning March 1, 2020 and it must be spent by December 30, 2020. Trying to spend \$90 million on programs that people have never engaged in before is an interesting challenge. At the same time, we have to prepare for reductions in the operations of the City due to the economic impacts of COVID-19.

Matt Likens asked if there were estimates as to the loss of tax revenue associated with the reduced economic activity. He noted that both Mayor Giles and Mr. Brady have previously spoken about the City being able to build very healthy reserves over the last few years in anticipation of an economic downturn. He asked for an overall macro view of how this pandemic is affecting the City's economics.

Mr. Brady advised that at this time there is not really a good estimate on the impacts from a revenue standpoint, other than seeing all of the stores and restaurants closed, knowing that the lifeblood of the City of Mesa is in sales tax. We will be getting our sales tax revenue report this month and will have a snapshot of the last half of March. This is a situation we have never been through and trying to give a reasonable estimate of the economic impact has been very difficult. We will continue to review our sales tax impacts every month with Council and make adjustments to the budget as needed. The real significant impact will come in two years. The state income tax is collected by the state and distributed

back to the cities based on a formula of population, although that is delayed for two years. In going over the proposed budget with the Council, we are showing them the impacts at least for the last half of this year from sales tax, but next year's state income tax numbers look pretty good because they are from 2018, which was a good year. That will help us, but looking two years out, there is a tremendous dip in the number from the state and that is where it will start to really impact the City. The City has built up significant reserves in our fund balance as well as set aside specific money for a future recession. That future came a lot sooner than we expected. Those decisions have actually bought us some time. The economic impacts we are feeling right now we are able to absorb for a couple years, although in that second year there will be a huge impact from the state income tax drop. We are estimating that will be the biggest impact to the City. We are working with the City departments now so that we will have a couple years to begin making adjustments before we get to that second or third year out into the future. The good news is because we had significant savings and purposely set aside funds for a future recession, those dollars we will be implementing sooner to carry us through the next two and half years. We will have to start making adjustments in our budgets out in the future. We are hoping to find some savings and keep pushing that shortfall further out into the future and hope the economy recovers faster than we are forecasting.

Chair Ovando-Karadsheh asked if there was any capacity in that \$90 million for some of it to be used for economic development given that a lot of times that work takes a year or two to come to fruition. As we look out ahead on the budget, are we also looking ahead on how to recover economically through the same principles that have been guiding us over the last decade of attraction and retention?

Mr. Brady noted that the federal dollars for the CARES program is intended to address the emergency of COVID-19 now and to get those dollars distributed into the communities before the end of December to cover eligible expenses. Jaye O'Donnell has been working very diligently with her team to develop the Small Business Assistance Program. Those funds are meant to help businesses or individuals for things like food security, public safety and other COVID-related needs.

Chair Ovando-Karadsheh noted how long it took us to get from a visioning standpoint in the middle of the recession to generate where we were before this pandemic occurred. Mesa was really doing fantastically. She was afraid of losing that momentum entirely and having to start from scratch. She asked what we can do as a Board and within Economic Development to salvage that momentum and push that forward. Everything has shifted so dramatically in the last 90 days. She felt generally, Arizona is better positioned, and Mesa is well positioned, but how can we look ahead to make sure we are doing everything we can to be out ahead of it.

Rich Adams agreed with Chair Ovando-Karadsheh's position and asked if there was anything specific Mr. Brady could point to today or in the future where this Board can be specifically helpful to the City.

Mr. Brady stated right now, our challenge and struggle is to make sure we have set up programs that can be meaningful and helpful. Our focus has been on helping businesses re-emerge from the impacts of this pandemic. Right now, we need everybody who knows a business that is struggling in Mesa that meets the eligibility requirements to be aware of these programs. We will begin taking applications on May 11. We want to make sure we get the money out to the businesses that are impacted, especially those impacted by the Executive Orders. It is not exclusive to that, although it is a priority to get those businesses back on their feet. Through some of our technical assistance, we can help businesses be even stronger than they were before the pandemic.

### **Small Business Re-Emergence Program**

Jaye O'Donnell is leading a team of people from several different City departments, including our IT Department, Economic Development staff and Library services staff, to work on the Small Business Re-Emergence Program. She thanked City staff for bringing this all together in an extremely short amount of time and thanked Mr. Brady for his leadership. A Business Impact Survey was launched, and the call

center staff (repurposed from Library Services) reached out to residents and businesses. A needs assessment was conducted as quickly as possible and a website was developed to provide businesses with financial resources and workforce development. Some businesses needed to hire quickly, and others had to let some employees go. The website enabled us to link those businesses and employees together.

The team also partnered with the Mesa Chamber of Commerce and Visit Mesa to market Support Mesa Now and Take Out Mesa to promote restaurants and retailers who remained open in some capacity to help drive revenues. A marketing campaign was launched this week in celebration of Economic Development Week called Tag You're It, which encourages people to go to Mesa businesses, particularly restaurants, and post a picture on Instagram. Social media engagement is critical for building awareness and driving traffic. Those marketing efforts will continue for the next four to five weeks.

According to the guidelines published for the federal Coronavirus Relief Fund, we are allowed to spend that money down from March 1 to the end of December 2020. We are allowed to provide grants to small businesses as reimbursement for the costs of business interruption. A Business Impact Survey was conducted, and we received over 450 responses: 82% were Mesa businesses and 83% of the Mesa respondents have less than 24 employees. Those micro businesses are where the money ideally will be focused. A large number of respondents have been in a Mesa location for years, 60% lease their facility, and 40% own their facility. Early in the Survey, 54% of respondents stated they were significantly affected by COVID-19, and Ms. O'Donnell estimated that the 16% on the verge of losing their business was a much higher figure now. We are working very hard to get the grant program up and running and get those monies distributed as quickly as possible. Some of the greatest needs were for cash grants, utility relief, rent relief, cleaning supplies, and PPE. Businesses also need the customers to come back. She encouraged people to frequent some of these businesses for takeout. Some have literally gone from \$2,700 a day in revenue to \$180.

Mesa does not have a business registry, however with ESRI and Maricopa Association of Governments (MAG) we were able to get a pretty good estimate of the number of businesses in Mesa, which is 12,000, and 11,834 of those have less than 100 employees. Small businesses really are the backbone of our economy. This is true nationally as well. There are about 6,000 businesses with less than 25 employees in Mesa. There are 2,200 restaurants and bars in Mesa and 66 hotels with 5,500 rooms. The industries hit the hardest are retail, restaurants, and accommodations.

The goal is to help as many businesses as possible but still provide meaningful assistance. It is not clear how many businesses will be asking for grants, although we want to make sure we are not giving out small amounts that are not going to make a difference. We will prioritize assistance for businesses that did not receive CARES Act funding and those that were mandated to close or significantly modify their operations due to the Executive Order. The City of Mesa is administering this program to get these funds out quickly and efficiently. Our call center has 45 employees to manage the calls, and staff to process the applications. IT staff has automated the application process. This may end up as a two or three-pronged CARES program for small businesses. It is important to provide technical assistance to those businesses, whether they receive grants or not, for marketing, safety and health training and website development. Many of the small mom and pop businesses do not have websites and cannot even take online payments. Many restaurants will need to redesign their dine-in areas and retailers will need to modify the flow of traffic through their stores.

Our focus will be on businesses with a physical commercial address in Mesa located in a commercial area. This is a grant program, not a loan program. We have six months to disburse this funding so a loan program did not make sense. The awards will be based on the demand and the amount of funding available. We have set aside 20% of the \$90 million for this program. We want to make sure we are taking into consideration how significantly the COVID-19 closure impacted the business. This is

intended as a relief and re-emergence program. It is geared to reimburse the businesses who were interrupted and help those businesses that are planning to reopen or get back as close to full operation as possible. The grant for eligible businesses will cover monthly essential operating expenses up to 90 days including utilities and rent or mortgage payments. We purposely did not include payroll as it is too hard to verify and it fluctuates seasonally. Supporting documentation will be required to verify the amounts for rent and utilities for the three months starting March 1 through the end of May 2020. The awards will most likely be capped with different tiers. Applications will be available online only and will be open for two weeks starting Monday, May 11 at 8 a.m. at [MesaAZ.gov/Caresbizgrant](https://MesaAZ.gov/Caresbizgrant). The call center staff will be available to answer questions and to help people complete the applications. We are not able to accept paper applications due to safety concerns and verification documents will need to be uploaded. The application period will close at 5 p.m. on May 24. There will be an evaluation period to determine how many applications may be funded and at what level. The goal is to make the awards and deploy the grants by June of this year and get the money out to those businesses who really need it.

The marketing campaign for the Small Business Re-Emergence Program will begin this week. We are partnering with the Mesa Chamber of Commerce, the Asian Chamber of Commerce, the East Valley Hispanic Chamber of Commerce and are reaching out to other entities and trade associations to spread the word. The Frequently Asked Questions (FAQ) should be published later today on the website to explain the eligibility requirements, which align with the federal guidelines.

Chair Ovando-Karadsheh thanked Jaye O'Donnell for working tirelessly to craft something that is fair and that can be quickly deployed.

#### **BOARD QUESTIONS/COMMENTS:**

Rich Adams asked if we have the server capacity to accept the flood of applications we will get at 8 a.m. on May 11?

Ms. O'Donnell advised that IT will be stress testing the system with 20,000 applications before it goes live. She doubts we would get that many applications at once.

Chair Ovando-Karadsheh asked for clarification that if a business had received PPE or EIDL (Economic Injury Disaster Loan), it would not be eligible for this grant program.

Ms. O'Donnell stated that is still the case because we know there are a large number of businesses that do not have the resources or the relationship with banks and we felt it was important to help them first and foremost. If we end up with an underutilized program, there may be an option to go back out for a second phase to allow those businesses who did receive PPE or EIDL to apply for additional funding. We have done some models and even with 5,500 applications and conservative award amounts, the money will go very quickly.

Chair Ovando-Karadsheh asked if there were higher demands, would the awards be smaller and just cover two months' rent and utilities? If businesses start banking on three months of funding and they only get two months, that would be disappointing.

Ms. O'Donnell felt that was a great point. They have tried to be very specific in the FAQs and the application regarding the request and that it will be unlikely to be able to fund 100% of the request. Awards will be based on the demand and the amount of money in the program.

Jim Kasselmann requested for the June meeting a presentation on the initial interest and uptake metrics for the program. He suggested a more detailed follow-up in the August Board meeting, which would allow time for some data analysis. Ms. O'Donnell agreed.

Jeff Pitcher has worked on lease deferrals and mortgage payment deferrals for clients and felt there were some questions that should be part of the evaluation for this program. He suggested connecting with Ms. O'Donnell to discuss that offline after the Board meeting. Ms. O'Donnell stated she will follow-up with Mr. Pitcher after the meeting.

Brian Campbell noted that assuming even a 50% participation of those small businesses with only \$3,000 grants, that would amount to \$15 million. He appreciated the point of managing the expectations and trying to help with some of those critical numbers, although this money is not going to go very far. People are very desperate and it will be a challenge to help people. Anything more we can do to help support those businesses on top of those dollars will be critical.

Ms. O'Donnell advised that the Technical Assistance Program being developed will also be helpful to some of the businesses regardless of whether or not they get financial assistance from City. We can help triage some of their needs by providing services like website development and facility redesign. We will have a vendor list and will be able to link those companies with approved vendors to receive free services that they would otherwise have to pay for. We are working to promote the businesses that are open now and have a marketing campaign planned to promote all of the business when they are reopened to encourage folks in the region to shop local and get back in those restaurants.

Chair Ovando-Karadsheh appreciated all the work being done for our businesses and looked forward to hearing the updates.

## **5. Director's Update**

Economic Development Director William Jabjiniak stated Jaye O'Donnell and her team have done a fantastic job. Kim Lofgren is writing a whole marketing plan and Natalia is involved in the translation to Spanish. The whole team has stepped up.

There is still activity in the marketplace and there is a major discussion about reshoring efforts. That has already started at GPEC. The southwest United States and parts of Mexico are logical locations for some of those companies coming out of Asia and China, and Arizona is a great location. There will be a continuation of outmigration coming from California. Arizona will continue to be a business-friendly state environment, which will be a big plus. There is paper being traded in some of the large buildings that we still have available. They will benefit the most from this economy. He expected to see an office slowdown, but the industrial part will continue to be very strong going forward. In talking to site selectors, there is about a 50-50 split in projects that hit pause and those that are still going forward. It depends on what industry segment they are in. Mr. Jabjiniak believed that was a positive given what else is going on in the world. All the work we put into Ray Road and down towards the Tech Corridor will pay benefits now. There are a lot of projects going into planning to get entitlements in place. There is activity up around the Falcon Field market as well. There is even a lot of interest behind Berge Ford off the 60 at Mesa Drive. They are talking about how to take the recently approved four buildings and making two of them into a bigger building or maybe all four into two big buildings. There are all kinds of discussions in addition to what is already there in Phase 1 and 2.

In January and February from all sources, GPEC, ACA and our own, we've had about 16 new prospects each month. In March, that dropped to six, but in April we are up to nine already. By getting the economy opened up, we should hopefully see things pick up. Staff has done a great job with business outreach. They have talked to a lot of different companies about a variety of Issues. That has helped to move things along as well. Hopefully, June will bring some other activity.

Mr. Jabjiniak reminded the Board that there will be an election for the chair and vice chair in June.

### **BOARD QUESTIONS/COMMENTS:**

Rich Adams asked Mr. Jabjiniak if he saw this moving towards a bottom fisher type of market on the commercial side or not yet?

Mr. Jabjiniak stated there will be a few of those folks out looking for opportunities, especially people with cash. He mentioned the companies tied to healthcare and the demand for supplies. We had a property in northeast Mesa just lease out 10,000 SF on a temporary basis to supply the drug stores. That is an

indication of the need to get product closer and the supply chain turns over a lot quicker so we need to keep it moving. The big warehouses are what is in demand today. We are talking with the developer on Ray Road about adding an eighth building to the recently approved seven building Phase 3, in addition to the 480,000 SF building that is already out there. We are seeing a lot of interest.

Brian Campbell agreed that the logistics of reshoring components will be critical for our recovery. We just had a wonderful presentation on how Mr. Jabjiniak's team is devoting herculean efforts on Mesa CARES. He asked Mr. Jabjiniak if he has the resources we need as a city to move forward and take advantage of these new opportunities. We are focused correctly in the short term on Mesa CARES, but do we have the resources for these long-term employees to make sure we can grow the city and recover the way we should?

Mr. Jabjiniak stated a lot of the staff, about three-quarters, has been shifted to the Mesa CARES efforts, although not quite full-time. We still have other activities. JD Beatty is still working projects trying to make things happen so that when we start to come out, we are not totally starting from scratch. Be aware that we are potentially facing a layoff. Mr. Brady has announced a layoff scenario with the first phase of 5% to be implemented in July and another 5% in December/January. We are preparing that scenario as we speak. Those will be permanent cuts and that will take at least one position. Overall, he felt we were handling things well and we will see how it goes as the month progresses.

Mr. Campbell felt it would be a great tactical error on the City's part if we don't devote the resources to the types of things they are talking about as that will just prolong the pain. As a Board, we need to talk from a strategic standpoint about how we can emerge from this in the best way possible.

Mr. Jabjiniak stated in times like this you go back to basics. Investment in infrastructure really helps with jobs. Developers and users look for that infrastructure to be there or else you're quickly eliminated. We have done a pretty good job over the years to get that investment in play. Given the financial times, we are not going to see a bond for road work or any other type of infrastructure this year. That is the reality and we have to continue to figure out how that fits in the overall picture. This is part of the scenario when you are a city that is dependent on sales tax and state shared revenue. How do we make things work with what we've already invested in and keep an eye out for opportunities going forward?

Jim Kalberer mentioned the 50-50 split on projects going forward. Within his company, Northrup Grumman, this current situation has been a forcing function to embrace technologies and have people work from home. They are re-evaluating what they are planning to do for expansion and whether they have everybody in the office space or look at a model where a certain percentage works from home. He asked if Mr. Jabjiniak was seeing that in some of the other businesses across Mesa and how they are planning for expansion going forward.

Mr. Jabjiniak felt that was a great question. Everyone continues to look at options. A trend we will see going forward is how people redeploy remotely and the distancing in office space will be important. For the hard manufacturers, that minimal office space is hard to replace. He does see office in particular being done differently as a permanent change, although he did see the industrial piece pushing forward. He asked Mr. Perry to weigh in on that from a commercial real estate perspective.

Dominic Perry mentioned a client that started a deal for a medical back office building that schedules clients. The space was designed for them and their model tends to be a more dense office setting with more cubicles than offices. He had the conversation with his client about whether the impacts from COVID-19 would change how they will staff that space. The client said at this point they were not worried about it and planned to move forward as it is. It was very much a landlord-friendly situation in terms of negotiations. That has definitely made a switch to a tenant-friendly situation. A lot of people have put deals on hold, although there is a large tenant in that building that is exercising their right of first offer and expanding into another floor in that property. So things are still moving forward. People

are not freezing completely but are definitely taking a pause and things are taking a little bit longer to get moving forward than normal.

Mr. Jabjiniak felt that was very positive to hear. He reported that a new lead came in yesterday for 40,000 SF of office. We have the Union's first building going up and some other existing space, but the average wage is down. Typically, office will draw a higher-end salary, but this is for a back-office call center type of environment. It will be different to see things as they play out going forward.

Chair Ovando-Karadsheh noted that all of our cultural institutions and schools are shut down. We need to consider how businesses will view us based on how we handled this period of time. Did we provide adequate education? She felt we have done a lot of things really well. It will be interesting to see how we are viewed compared to some of our neighbors. Are we doing things differently than Gilbert or Chandler or Scottsdale or Phoenix? Are we doing something that sets us apart?

Mr. Jabjiniak noted in government, you learn to work in a fishbowl. There will be criticism no matter what decision we make. The City has done a fantastic job. This is not easy and he felt we have responded promptly and have been very thoughtful. Jaye O'Donnell presented to Council last Thursday with the intention to roll out the program on July first. Council was very clear that was too long. The businesses understand what is going on and why we had to close cultural amenities and other things. As we roll this out, there will always be criticism that it takes too long. The health of the whole community is important. It will not hurt us long term. Those reserves are paying off today and that was due to good financial management. A lot of cities should have that, and especially a city as focused on a one-dimensional revenue stream. A lot of other cities have multiple revenue streams. Mesa does not. Mr. Brady has always been a magician with the money and that leadership is evident now with this response and will be evident with the budget. He is out early making the cut, although it is not as deep as other communities have talked about. Mr. Jabjiniak felt we will be okay in the long term; we just need to get back to being aggressive. We need to grow the primary jobs that have benefits. We were over-reliant on just retail sales tax and now we have to diversify, yet still have the services that businesses demand.

Councilmember Jen Duff noted that we have had the CARES dollars come in directly because our population is over 500,000. No other city, other than Phoenix, has been able to do that. That is allowing us to respond much more quickly to businesses and start turning things around. We are very proud of being able to do that and to have the professionalism in Economic Development and everyone else committed to this. We will be able to respond faster than other cities.

Rich Adams commented about Mesa's singular stream of revenue. He felt if there ever was a time to reexamine that and look at setting Mesa up with more than one stream of revenue or a more stable stream of revenue based on property tax, this might be the time to at least start that conversation, unpopular as it may be. Every time we run into a downturn; we are in the same place for the same reason.

Chair Ovando-Karadsheh stated people in the City of Mesa don't understand that they don't pay property tax. In speaking with people, she is always shocked that everyone already assumes they do pay property tax. Trying to convince them otherwise has to start with an education process.

Mr. Jabjiniak felt some of the senior members of the Board will recall coming out of the last recession we talked about what we need to do better. There was a lot of focus on changing the type of jobs we have. Mesa has three eligible employees for every available job in the City. We export talent to other communities, and it would be nice to see those types of jobs here in the City. He had talked to Jim Kalberer and other executives at Northrop Grumman about whether they would stay open during the emergency shutdown declaration. They are an essential business. That has helped to keep some of these big projects moving. We are starting to see activity and he was hopeful that things will continue to



roll along. It is important to remember what we went back to coming out of the recession. We should be going back to having a lot of support for those jobs in the future.

Chair Ovando-Karadsheh appreciated the great discussion and thanked the Board members for their efforts behind the scenes in their own businesses as well as trying to support the community in any way they can. She thanked Councilmember Duff for joining the meeting and appreciated Sally Harrison's work behind the scenes to support our businesses. She thanked Bill Jabjiniak and Jaye O'Donnell for managing all of these pieces. We are lucky to have such a great team in place and people who really do care about the community.

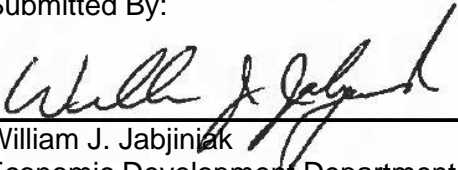
#### **6. Other Business**

The next EDAB meeting will be held on June 2, 2020, 7:30 a.m., most likely through a virtual format.

#### **7. Adjournment**

With no further business before the Board, Chair Ovando-Karadsheh adjourned the meeting at 8:38 a.m.

Submitted By:



---

William J. Jabjiniak  
Economic Development Department Director

(Prepared by Dana Desing, TEI: 14082507)